How The Cloud Can Minimize Business Disruption





- Looking back on how we deploy GP
 - Most users had local workstations, maybe CFO or Controller would carry a laptop
 - Citrix recommended for on premise deployments for change management and updates
 - Most of the customer systems were a single SQL server, application server, client access
 - May or not be backed up by the "IT Guy"
 - Most customers still fall into this scenario
- GP hasn't changed, your business hasn't changed
- What's changed now is we can offer that same architecture and design, but in an Azure data center that is light years ahead of what customers can build on premise



- The events of the last 6-8 weeks have changed the definition of a disaster
- In almost 7 years, all previous conversations have revolved around a natural event
 - Hurricane, earthquake, flood, tornado, etc. but what about when the disaster is human?
- Using cloud technologies can help minimize the impact and disruption of a disaster and improve security, while improving performance and reduce costs
 - Local hardware impact
 - Natural disasters, ransomware, and now pandemic planning
 - Human error largest threat to your business
 - Open the wrong email, send a file to the wrong person, etc.
 - Using cloud storage for files and sharing no more local file shares
 - Use OneDrive, Box, SharePoint Online, Google Drive etc.
 - Would help in the case of COVID, but by also separating your files from the network it helps in the case of a ransomware attack so its dual purpose



- Replicate your data to second Azure data centers very easily
- Even if data needs to be stored locally, how can you replicate it in a cost- effective manner?
 - Azure site recovery
- Add on Multi Factor Authentication and Single Sign On for GP
 - Becoming the standard for most other applications, why not GP?
- Auto scaling and availability for optimization



- As we start looking to getting back to normal, the cloud is going to be a key component to business strategy
- Business leaders are going to be looking to get everything off premise
- Focus on running your business, not your business systems





- WatServ is a Cloud Based Managed Services Provider headquartered in Toronto, Canada
- We are a Multi-Cloud Provider: Microsoft Cloud Platforms, Google Cloud Platform, WatServ Private Cloud
- Our business was founded on Microsoft ERP platform hosting and managed services (AX, GP, NAV)
- WatServ is a digital transformation partner providing cloud strategy and next-generation managed services
- Relied upon by 10,000+ users connecting from 50+ countries, in 23 verticals
- Owned by Brookfield Asset Management, a global alternative asset manager with \$300 bn in assets





