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BACKGROUND

- BS Business Finance
- Dynamics GP in 1993
- Hosting Dynamics Since 1999
- MS EDP Auditing
- Working with Partners and Clients to Master the Cloud





USING DYNAMICS GP REMOTELY

- Problems within using tools like TeamViewer, PCAnywhere, VPN's, etc.
- Best Practice Alternatives
- ISV products and hosting
- Backups and Disaster Recovery



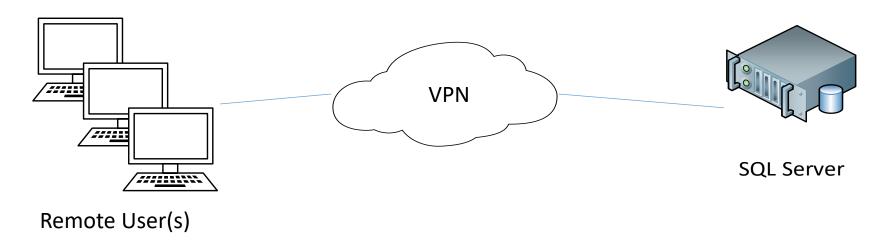
PROBLEMS WITH REMOTE ACCESS

- TeamViewer, PCAnywhere, LogMeIn
- These solutions are convenient for occasional remote access to an office workstation, but don't address some key issues:
- Requires Consistent, Reliable Access to the Remote Workstation
 - When the office internet is down, you can't work
 - Office Workstation needs to be powered up before you can access
 - System Maintenance for GP needs to be performed on each individual workstation
 - Requires Duplication of Client Workstations
 - Network Security and Disaster Recovery



WHAT ABOUT VPN ACCESS?

- Dynamics GP is a Client Server Application
- Performance relies on the GP Client and Database being on the same network Backbone
- Trying to connect a workstation over the internet usually results in unacceptable speed and performance.





WHAT ARE THE ALTERNATIVES TO REMOTE CLIENT SYSTEMS

- Reliable Access Using Secure Remote Server Solutions
 - Windows Remote Desktop Server
 - Citrix
 - Web Client for GP

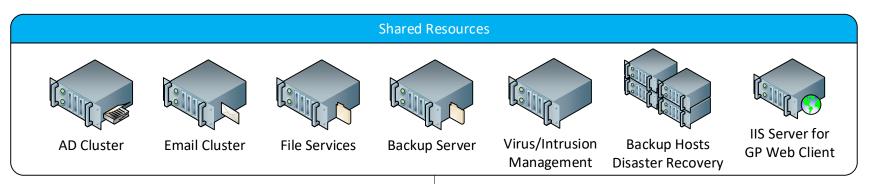


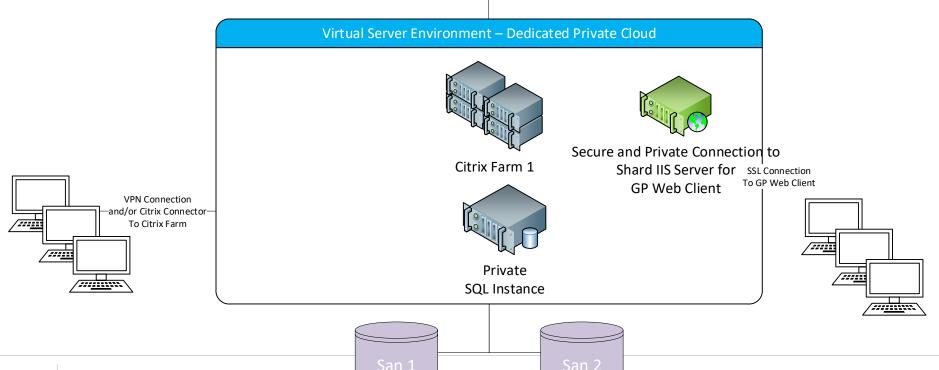
RESPONSIBILITY MATRIX

	In-House/	Public Cloud	Managed
Typical Dynamics Infrastructure Responsibilities	On Premise	ie. Azure/AWS	Cloud for Dynamics
Dynamics Data Migration and Upgrades	Client/Dynamics Partner	Client/Dynamics Partner	Client/Dynamics Partner*
Dynamics Service Packs	Client/Dynamics Partner	Client/Dynamics Partner	Client/Dynamics Partner*
Dynamics ISV Setup and Configuration	Client/Dynamics Partner	Client/Dynamics Partner	Client/Dynamics Partner*
Optimize Infrastructure for Dynamics	Client	Client	CSP
Database Management and Tuning	Client	Client	CSP
Proactive Collaboration with Dynamics Partner	Client	Client	CSP
Disaster Recovery Built Around Dynamics	Client	Client	CSP
Server Operating System Patches	Client	Client	CSP
Infrastructure Planning and Management	Client	Client	CSP
Security Planning and VPN Configuration	Client	Client	CSP
Managing Server and Infrastructure Usage Costs	Client	Client	CSP
Scalable Server Infrastructure	Client	CSP	CSP
Broadband Redundancy at Datacenter(s)	Client	CSP	CSP
Geographic Redundancy	Client	CSP	CSP
Electrical Power Redundancy	Client	CSP	CSP



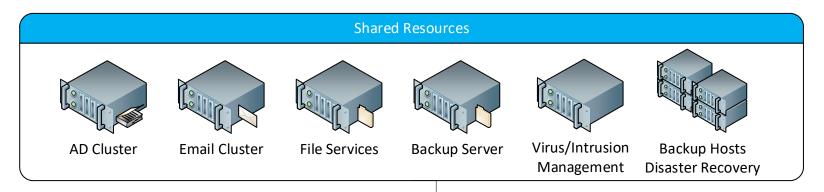
SOME SHARED - DEPLOYMENT MODEL

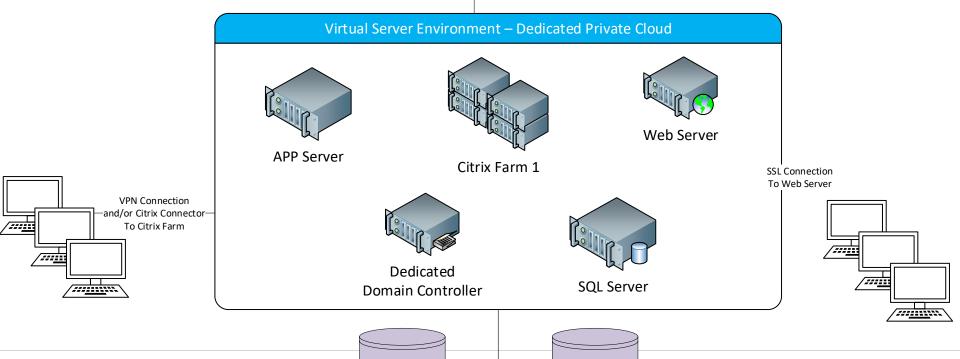






MOSTLY PRIVATE - DEPLOYMENT MODEL







HOW ABOUT DYNAMICS ISV'S HOSTED IN THE CLOUD?

Most Dynamics GP Implementations have multiple ISV's



MOST ISV'S INTALL AND BEHAVE THE SAME WAY WHEN HOSTED IN THE CLOUD

- If the ISV is a "Chunk" File Style of Customization, installation is similar to installing on your own workstations.
- It's just installed on the Cloud server instead
 - Mekorma
 - Binary Stream
 - Rockton Solutions



SOME ISV'S REQUIRE ADDITIONAL CONSIDERATIONS

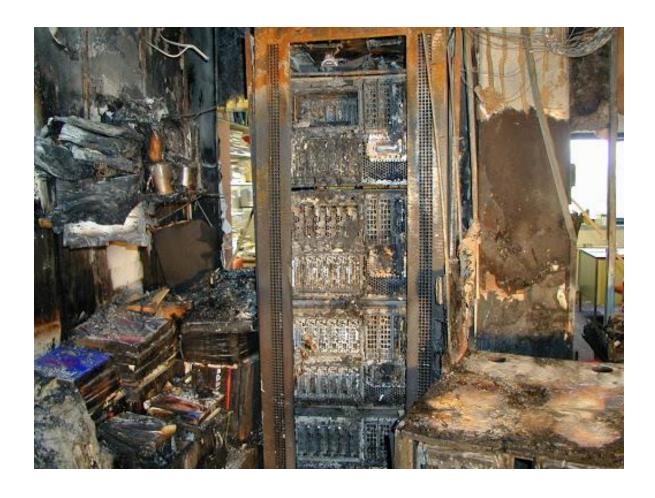
- On-Premise requirements
 - Warehouse Management Scanners
 - Designated Printers
 - Document Management Scanners
- These types of ISV's may require a VPN between your location(s) and the datacenter servers



WHAT ABOUT DISASTER RECOVERY?

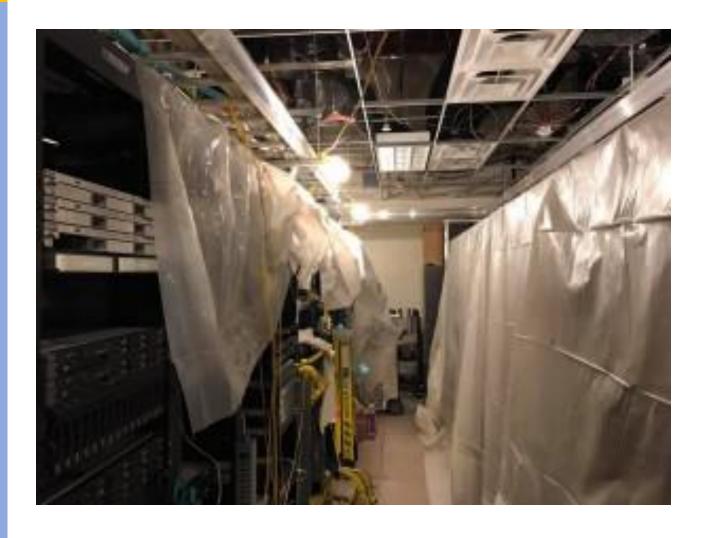
Disaster Recovery Planning is More than a Backup!



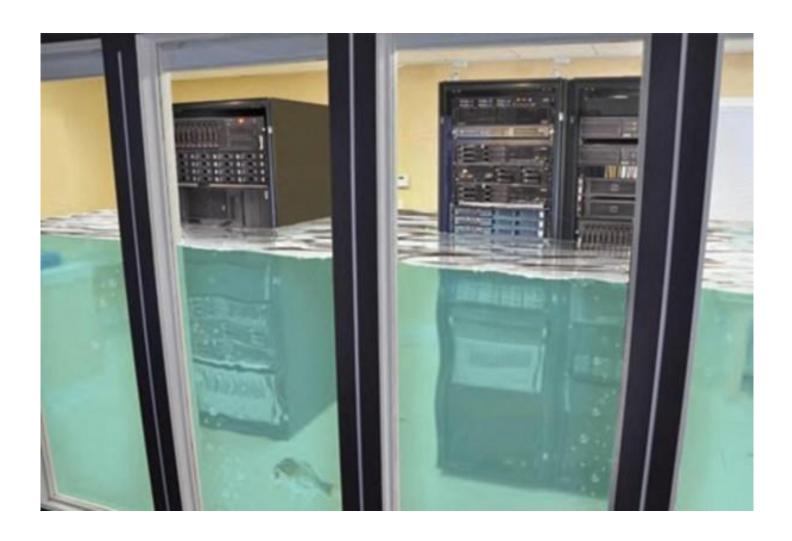


Fire and Related Water Damage





Rain or Water Leaks in Building



Flooding





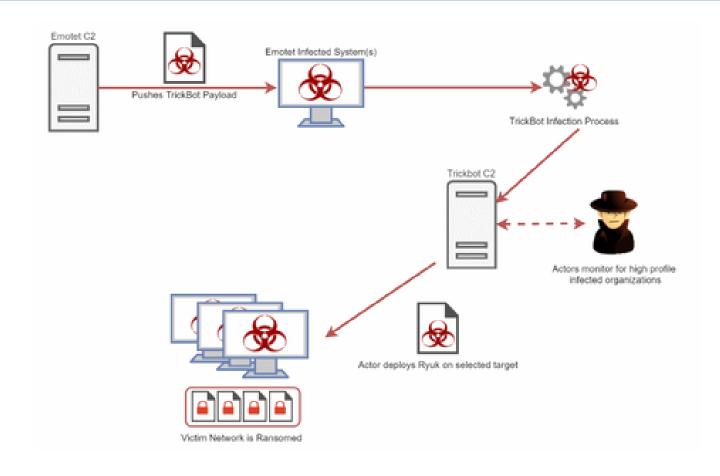
Earthquake



EXAMPLE OF RANSOMWARE VIRUS INFECTIONS



- Attacks typically comes in the form of an email attachment
- Once opened, the virus automatically downloads onto the victim's computer
- > The infection goes unnoticed at first
- ➤ The virus spreads each time predetermined tasks are completed by the user
- ➤ The virus grabs and deploys additional malware, which steals the user's credentials and other identifying information
- ➤ The malware disables AV services and harvests the user's data
- ➤ The user's email account is hijacked and begins automatically sending out phishing emails, spreading the virus to other users and systems
- ➤ Once all of the user's data is compromised, the virus drops the ransomware
- ➤ The ransomware encrypts all data and the attacker demands a ransom is paid



DISASTER RECOVERY PLANNING IS MORE THAN A BACKUP!

RTO (Recovery Time Objective)

How Long Can you Afford to be Down?

RPO (Recovery Point Objective)

How Much Data can you Afford to Lose?



RTO (RECOVERY TIME OBJECTIVE)

48 Hours

24 Hours

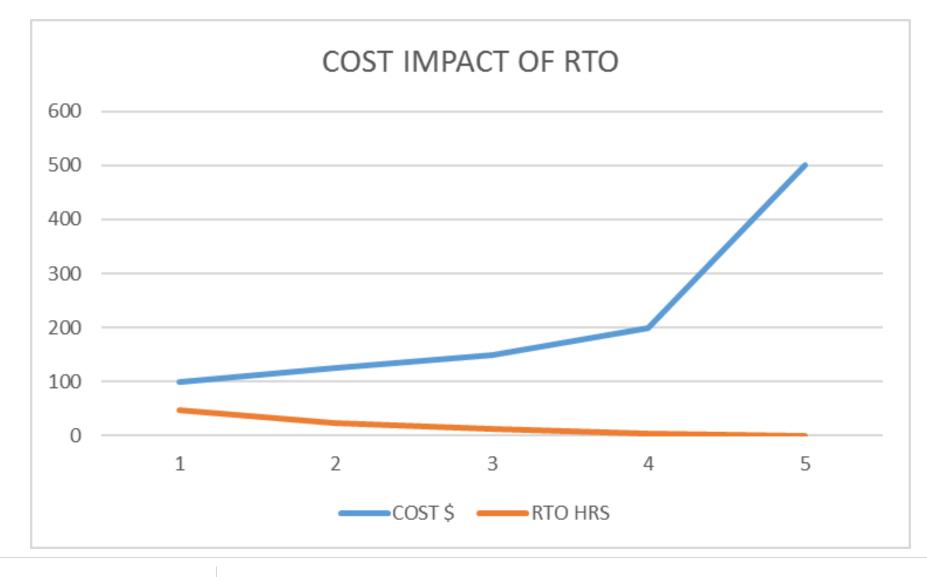
12 Hours

4 Hours

0 Hours



RTO GOALS AND COST IMPACT



Key Factors

- 1. Number of Servers
- 2. System Complexity



RPO (RECOVERY POINT OBJECTIVE)

24 Hours

12 Hours

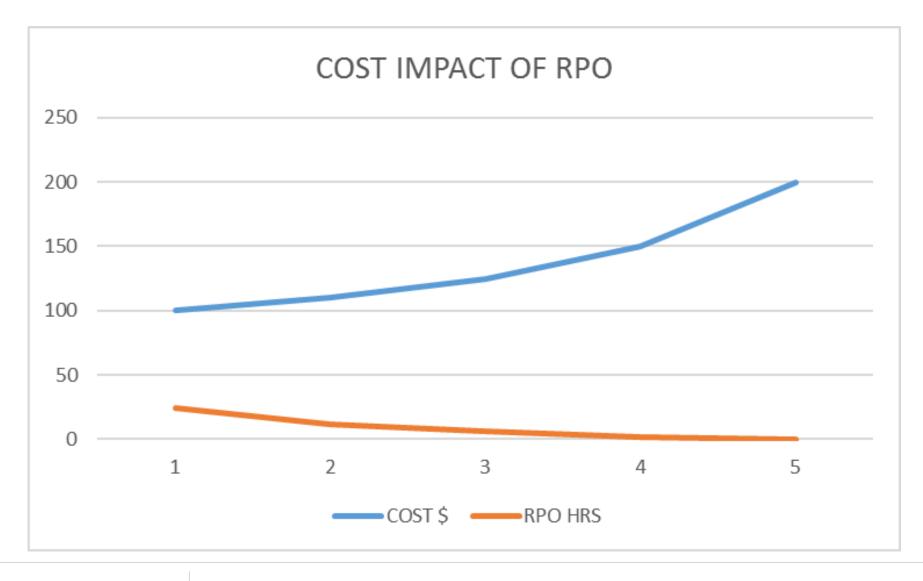
6 Hours

2 Hours

1/4 Hour



RPO GOALS AND COST IMPACT



Key Factors

- 1. Data Size
- 2. # of Data Sources



Shared Resources



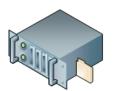




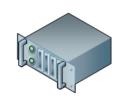
Email Cluster



File Services



Backup Server



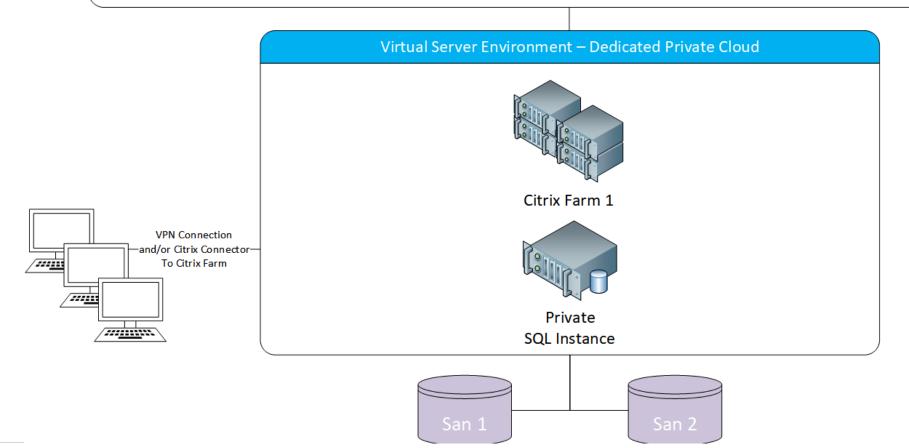
Virus/Intrusion Management



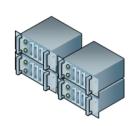
Backup Hosts Disaster Recovery



IIS Server for Dynamics Web Client







Citrix Farm 1



SQL Server





IF YOU'RE READY TO HOST GP, HOW DO YOU START?

"Measure Twice, Cut Once!"



CLOUD READINESS CHECKLIST

- Evaluate Workloads
- Verify Broadband
- Collaborate on a Migration Plan
- Confirm Maintenance and Support Strategy
- Understand the Financial Impacts
- Establish Timelines



COORDINATE WITH YOUR DYNAMICS PARTNER AND STAFF



TEST AND VALIDATE



GO LIVE



RESOURCES AVAILABLE

- GPUG
- https://blog.dynamiccommunities.com/magazine/going-to-the-cloudprepare-like-a-pro
- Your Dynamics GP Partner
- Cloud Hosting Contact Information
 - Steve Tanner
 - steve.tanner@arguscg.com
 - 949-485-5677





